UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT
TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) November 4, 2005

POLO RALPH LAUREN CORPORATION
(Exact Name of Registrant as Specified in Its Charter)

DELAWARE
(State or Other Jurisdiction of Incorporation)

001-13057 13-2622036
(Commission File Number)
(IRS Employer Identification No.)

(Address of Principal Executive Offices) $\quad$ (Zip Code)
(212) 318-7000
(Registrant's Telephone Number, Including Area Code)

## NOT APPLICABLE

(Former Name or Former Address, if Changed Since Last Report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (SEE General Instruction A.2. below):
[_] Written communications pursuant to Rule 425 under the Securities Act
(17 CFR 230.425)
[_] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[_] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[_] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.
On November 4, 2005, Polo Ralph Lauren Corporation (the "Company") reported its results of operations for the fiscal quarter ended October 1, 2005. A copy of the press release issued by the Company concerning the foregoing is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

The information in this Form 8-K, including the accompanying exhibit, is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liability of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, regardless of the general incorporation language of such filing, except as shall be expressly set forth by specific reference in such filing.

## Not applicable

(b) Pro forma financial information.

Not applicable
(c) Exhibits.

EXHIBIT NO. DESCRIPTION
99.1 Press release, dated November 4, 2005

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized

POLO RALPH LAUREN CORPORATION

By: /s/ Tracey T. Travis
Name: Tracey T. Travis
Title: Senior Vice President and
Chief Financial Officer

## EXHIBIT NO. DESCRIPTION

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99.1

Press release, dated November 4, 2005

# POLO RALPH LAUREN REPORTS SECOND QUARTER FISCAL 2006 RESULTS 

SECOND QUARTER REVENUES UP 15\%; OPERATING INCOME INCREASED 45\%
COMPANY CONFIRMS EPS OUTLOOK FOR FISCAL 2006 IN RANGE OF \$2.85 TO \$2.92
New York (November 4, 2005) - Polo Ralph Lauren Corporation (NYSE: RL) today reported net income of $\$ 104$ million, or $\$ 0.97$ per diluted share, for the second quarter of Fiscal 2006 compared to net income of $\$ 79$ million, or $\$ 0.77$ per diluted share, for the second quarter of Fiscal 2005.

Net revenues for the second quarter of Fiscal 2006 increased $15 \%$ to $\$ 1.027$ billion compared to $\$ 896$ million in the second quarter last year. Operating income increased $45 \%$ to $\$ 177$ million compared to $\$ 122$ million last year. Operating income as a percent of revenue improved 350 basis points to $17.2 \%$.

For the first half of Fiscal 2006, net income was $\$ 155$ million, or $\$ 1.46$ per diluted share, compared to net income of $\$ 92$ million, or $\$ 0.89$ per diluted share for the comparable period last year. First half net revenues increased $18 \%$ to $\$ 1.779$ billion, compared to $\$ 1.502$ billion last year. Operating income for the first half was $\$ 257$ million, an $81 \%$ increase over $\$ 142$ million in the same period last year. Operating income as a percent of revenue improved 500 basis points to $14.5 \%$, reflecting improved gross margin and improvements in operating expenses as a percent of revenues.
"Our business is strong and we continue to solidify our leadership position as the largest luxury apparel company in the world," said Ralph Lauren, Chairman and Chief Executive Officer. "Over the past few years our sales have doubled and our profits have more than doubled. Our focus on building new brands, such as Rugby and luxury accessories, expanding our retail and extending our international business has proven to be the right investment for our company."
"Our wholesale and retail businesses performed very well this quarter, and we were particularly pleased that our operating margins continued to expand," said Roger Farah, President and Chief Operating Officer. "We completed our footwear acquisition this quarter, providing a foundation for our accessories business and enhancing our luxury portfolio overall. We also made important strides in advancing our retail strategy, both in terms of expanding profit margins as well as new store openings, and continued to pursue opportunities to take advantage of the strong demand for our brand internationally."

## SECOND QUARTER AND FIRST HALF FISCAL 2006 INCOME STATEMENT REVIEW

NET REVENUES Net revenues for the second quarter of Fiscal 2006 increased 15\% to $\$ 1.027$ billion compared to $\$ 896$ million in the second quarter last year, reflecting a $17 \%$ increase in retail sales and a $15 \%$ increase in wholesale sales. First half net revenues increased $18 \%$ to $\$ 1.779$ billion compared to $\$ 1.502$ billion, reflecting a $23 \%$ increase in wholesale sales and a $16 \%$ increase in retail sales.

GROSS PROFIT Gross Profit for the second quarter was $\$ 552$ million, an increase of $24 \%$, compared to $\$ 446$ million in the second quarter of Fiscal 2005 . Gross margin rate improved 390 basis points in the second quarter to $53.7 \%$ of revenues compared to $49.8 \%$ last year. Gross Profit for the first half was $\$ 966$ million, an increase of $27 \%$, compared to $\$ 762$ million in the first half of Fiscal 2005. Gross margin rate improved 360 basis points in the first half to $54.3 \%$ of revenues compared to $50.7 \%$ last year. Improvements in gross margin for the second quarter and the first half reflect improvements in both our wholesale and retail segments from increases in full-price sell-throughs and sourcing efficiencies.

SG\&A EXPENSES SG\&A expenses were $\$ 375$ million in the second quarter compared to $\$ 324$ million in the second quarter of Fiscal 2005. SG\&A expenses as a percent of revenues were $36.5 \%$ in the second quarter compared to $36.1 \%$ for the second quarter last year. SG\&A expenses in the first half were $\$ 709$ million compared to $\$ 620$ million last year. SG\&A expenses as a percent of revenues improved 150 basis points to $39.8 \%$ in the first half compared to $41.3 \%$ for the first half last year.

OPERATING INCOME Operating income for the second quarter was $\$ 177$ million, an increase of $45 \%$ compared to $\$ 122$ million last year. Operating margin was 17.2\% compared to $13.7 \%$, an increase of 350 basis points. For the first half, operating income was $\$ 257$ million compared to $\$ 142$ million, an increase of $81 \%$. Operating margin for the first half was $14.5 \%$, an increase of 500 basis points compared to $9.5 \%$ last year.

SECOND QUARTER AND FIRST HALF FISCAL 2006 SEGMENT REVIEW
WHOLESALE Wholesale sales in the second quarter were $\$ 578$ million, up 15\%, compared to $\$ 503$ million last year. The increase in wholesale sales came
primarily from menswear, childrenswear and our European business, as well as a small increase from the inclusion of our newly acquired footwear business. During the quarter, we completed the acquisition of Ralph Lauren Footwear Co., Inc., our worldwide footwear licensee for men and women. Wholesale operating income in the second quarter was $\$ 143$ million compared to $\$ 100$ million last year.

Wholesale sales in the first half were $\$ 915$ million, up $23 \%$, compared to $\$ 742$ million last year. The increase in sales came primarily from childrenswear, menswear, better womenswear, our European business and our newly acquired footwear business. We acquired our childrenswear business in the second quarter of Fiscal 2005, therefore the first half of Fiscal 2006 reflects the inclusion of childrenswear sales in the first quarter. Wholesale operating income in the first half was $\$ 189$ million compared to $\$ 97$ million last year with improvement in all businesses.

RETAIL Retail sales were $\$ 387$ million in the second quarter, up 17\%, compared to $\$ 331$ million last year, reflecting increases in all our retail formats. Total company comparable store sales increased $6.2 \%$ reflecting an increase of $3.6 \%$ at Ralph Lauren stores, $7.6 \%$ in our factory stores and $2.4 \%$ at Club Monaco stores. Ralph Lauren Media revenues increased 52\%. Retail operating income was $\$ 39$ million compared to $\$ 19$ million in the same period last year. Retail operating margin improved 440 basis points to $10.2 \%$ in the second quarter, reflecting significant increases in gross margin.

Retail sales in the first half were $\$ 745$ million, up $16 \%$ from last year, reflecting increases in all our retail formats. Total company comparable store sales increased 6.7\%, reflecting an increase of 5.5\% at Ralph Lauren stores, $7.1 \%$ in our factory stores and $7.5 \%$ at Club Monaco stores. Ralph Lauren Media revenues increased 36\%. Retail operating income in the first half was \$75 million compared to $\$ 44$ million in the same period last year. Retail operating margins improved 330 basis points to $10.1 \%$ in the first half, reflecting significant increases in gross margin.

At the end of the second quarter, we operated 294 stores, with 2.3 million square feet, compared to 268 stores, with 2.1 million square feet, at the end of the second quarter last year. Our retail group consists of 64 Ralph Lauren stores, four Rugby stores, 73 Club Monaco stores, 135 Polo factory stores, 13 Polo Jeans Co. factory stores, and five Club Monaco factory stores.

LICENSING Licensing revenues in the second quarter were $\$ 63$ million, up slightly from last year, reflecting strength domestically in our Chaps for men lines as well as improved performance in Asia. Operating income was $\$ 40$ million compared to $\$ 43$ million in the comparable quarter last year. Licensing revenues in the first half were $\$ 120$ million, up slightly from last year, and operating income was $\$ 75$ million, up slightly from last year.

## SECOND QUARTER FISCAL 2006 BALANCE SHEET

We continue to have a strong balance sheet and ended the quarter with $\$ 383$ million in cash, or $\$ 115$ million cash net of debt. We continue to make progress in managing our inventory and generated a $16 \%$ sales increase in our wholesale and retail businesses in the second quarter with a $12 \%$ increase in inventory.

FISCAL 2006 FULL YEAR AND SECOND HALF OUTLOOK AS COMPARED TO FISCAL 2005 GAAP RESULTS

FULL YEAR FISCAL 2006 OUTLOOK

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Earnings per share are expected to be in the range of $\$ 2.85$ to \$2.92, consistent with prior expectations.

Consolidated revenue growth is projected to be low double digits percent, reflecting high single digit percent growth in wholesale sales, low double digit percent growth in retail sales, and licensing royalty flat compared to last year.

Operating margins are expected to increase in a range of 400 to 450 basis points, reflecting expansion in our wholesale and retail segments and lower margins in our licensing segment.
o Consolidated revenue growth is projected to be mid-single digit percent, reflecting low single digit percent growth in wholesale sales, low double digit percent growth in retail sales, and licensing royalty slightly down compared to last year.

Operating margins are expected to increase in a range of 425 to 450 basis points.

## CONFERENCE CALL

As previously announced, we will host a conference call and live online broadcast today at 9:00 A.M. Eastern. The dial-in number is 1-719-457-2692. The online broadcast is accessible at http://investor.polo.com.

Polo Ralph Lauren Corporation is a leader in the design, marketing and distribution of premium lifestyle products in four categories: apparel, home, accessories and fragrances. For more than 37 years, Polo's reputation and distinctive image have been consistently developed across an expanding number of products, brands and international markets. The Company's brand names, which include "Polo by Ralph Lauren", "Ralph Lauren Purple Label", "Ralph Lauren", "Black Label", "Blue Label", "Lauren by Ralph Lauren", "Polo Jeans Co.", "RRL", "RLX", "Rugby", "RL Childrenswear", "Chaps", and "Club Monaco" among others, constitute one of the world's most widely recognized families of consumer brands. For more information, go to http://investor.polo.com.

THIS PRESS RELEASE AND ORAL STATEMENTS MADE FROM TIME TO TIME BY REPRESENTATIVES OF THE COMPANY CONTAIN CERTAIN "FORWARD-LOOKING STATEMENTS" CONCERNING CURRENT EXPECTATIONS ABOUT THE COMPANY'S FUTURE RESULTS AND CONDITION, INCLUDING SALES, STORE OPENINGS, GROSS MARGINS, EXPENSES AND EARNINGS. ACTUAL RESULTS MIGHT DIFFER MATERIALLY FROM THOSE PROJECTED IN THE FORWARD-LOOKING STATEMENTS. AMONG THE FACTORS THAT COULD CAUSE ACTUAL RESULTS TO MATERIALLY DIFFER INCLUDE, AMONG OTHERS, CHANGES IN THE COMPETITIVE MARKETPLACE, INCLUDING THE INTRODUCTION OF NEW PRODUCTS OR PRICING CHANGES BY OUR COMPETITORS, CHANGES IN THE ECONOMY AND OTHER EVENTS LEADING TO A REDUCTION IN DISCRETIONARY CONSUMER SPENDING; RISKS ASSOCIATED WITH THE COMPANY'S DEPENDENCE ON SALES TO A LIMITED NUMBER OF LARGE DEPARTMENT STORE CUSTOMERS, INCLUDING RISKS RELATED TO EXTENDING CREDIT TO CUSTOMERS; RISKS ASSOCIATED WITH THE COMPANY'S DEPENDENCE ON ITS LICENSING PARTNERS FOR A SUBSTANTIAL PORTION OF ITS NET INCOME AND RISKS ASSOCIATED WITH A LACK OF OPERATIONAL AND FINANCIAL CONTROL OVER LICENSED BUSINESSES; RISKS ASSOCIATED WITH CHANGES IN SOCIAL, POLITICAL, ECONOMIC AND OTHER CONDITIONS AFFECTING FOREIGN OPERATIONS OR SOURCING (INCLUDING FOREIGN EXCHANGE FLUCTUATIONS) AND THE POSSIBLE ADVERSE IMPACT OF CHANGES IN IMPORT RESTRICTIONS; RISKS ASSOCIATED WITH UNCERTAINTY RELATING TO THE COMPANY'S ABILITY TO IMPLEMENT ITS GROWTH STRATEGIES OR ITS ABILITY TO SUCCESSFULLY INTEGRATE ACQUIRED BUSINESSES; RISKS ARISING OUT OF LITIGATION OR TRADEMARK CONFLICTS, AND OTHER RISK FACTORS IDENTIFIED IN THE COMPANY'S FORM 10-K, 10-Q AND 8-K REPORTS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. THE COMPANY UNDERTAKES NO OBLIGATION TO UPDATE OR REVISE ANY FORWARD-LOOKING STATEMENTS TO REFLECT SUBSEQUENT EVENTS OR CIRCUMSTANCES.
\# \# \# \#
Tables Follow
\#\#\#

POLO RALPH LAUREN CORPORATION AND SUBSIDIARIES

PREPARED IN ACCORDANCE WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES (GAAP)
(In thousands, except share and per share data)
(UNAUDITED)

|  | THREE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { OCTOBER 1, } \\ 2005 \end{gathered}$ |  | $\begin{aligned} & \text { OCTOBER 2, } \\ & 2004 \end{aligned}$ |  |
|  | (AS RESTATED <br> SEE NOTE A) |  |  |  |
| Wholesale Net Sales | \$ | 577,561 | \$ | 502,563 |
| Retail Net Sales |  | 387,187 |  | 330,912 |
| NET SALES |  | 964,748 |  | 833,475 |
| Licensing Revenue |  | 62,636 |  | 62,139 |
| NET REVENUES |  | 027,384 |  | 895,614 |
| Cost of Goods Sold |  | 475,839 |  | 449,580 |
| GROSS PROFIT |  | 551,545 |  | 446, 034 |
| Depreciation and Amortization Expense |  | 29,570 |  | 24, 088 |
| Other SG\&A Expenses |  | 344,992 |  | 298,780 |
| Restructuring Charges |  | -- |  | 897 |
| TOTAL SG\&A EXPENSES |  | 374,562 |  | 323,765 |
| Income From Operations |  | 176,983 |  | 122,269 |
| Foreign Currency (Gains) Losses |  | 6, 025 |  | $(3,145)$ |
| Interest (Income) Expense, net |  | (115) |  | 2,042 |
| Income Before Income Taxes and Other Income |  | 171, 073 |  | 123,372 |
| Provision for Income Taxes |  | 64,281 |  | 43,391 |
| Income after Tax |  | 106,792 |  | 79,981 |
| Other (Income) Expense, net (B) |  | 2,587 |  | 713 |
| NET INCOME | \$ | 104,205 | \$ | 79,268 |
| NET INCOME PER SHARE - BASIC | \$ | 1.00 | \$ | 0.78 |
| NET INCOME PER SHARE - DILUTED | \$ | 0.97 | \$ | 0.77 |
| Weighted Average Shares Outstanding - Basic |  | 198, 000 |  | , 192, 000 |
| Weighted Average Shares \& Share Equivalents Outstanding - Diluted |  | 416,000 |  | , 571, 000 |
| Dividends declared per share | \$ | 0.05 | \$ | 0.05 |

(A) Restated for change in lease accounting and the consolidation of RL Media.
(B) FY 06 includes Minority Interest Expense of $\$ 3,847$, partially offset by Equity Investment Income of $\$ 1,260$. FY05 (as restated) includes Minority Interest Expense of $\$ 1,901$, partially offset by Equity Investment Income of \$1,188.

POLO RALPH LAUREN CORPORATION AND SUBSIDIARIES

(A) Restated for change in lease accounting and the consolidation of RL Media.
(B) FY 06 includes Minority Interest Expense of $\$ 5,287$, partially offset by Equity Investment Income of $\$ 3,055$. FY05 (as restated) includes Equity Investment Income of $\$ 3,176$, partially offset by Minority Interest Expense of \$2,764.

POLO RALPH LAUREN CORPORATION AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(IN THOUSANDS, EXCEPT SHARE DATA)
(UNAUDITED)

| $\begin{gathered} \text { OCTOBER 1, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { OCTOBER 2, } \\ 2004 \end{gathered}$ |
| :---: | :---: |
|  | (AS RESTATED |
|  | SEE NOTE A) |

ASSETS
Current assets
Cash and cash equivalents
Accounts receivable, net of allowances
Inventories
Deferred tax assets
Prepaid expenses and other
$\$$
383,156
458,651
513,101
70,947

101,372

1,527,227
Property and equipment, net
Deferred tax assets
Goodwill, net
Intangibles, net
Other assets

Current liabilities
Accounts payable
Income tax payable
Accrued expenses and other

Long-term debt
Other noncurrent liabilities

Total liabilities

Stockholders' equity
Common Stock
Additional paid-in-capital
Retained earnings
Treasury Stock, Class A, at cost (4,249,230 and 4,177,600 shares)
Accumulated other comprehensive income
Unearned compensation

TOTAL STOCKHOLDERS' EQUITY

| \$ | 192,868 | \$ | 166,793 |
| :---: | :---: | :---: | :---: |
|  | 41,240 |  | 80, 723 |
|  | 384,755 |  | 253,505 |
|  | 618,863 |  | 501, 021 |
|  | 267,657 |  | 280,948 |
|  | 147,865 |  | 126, 288 |

1, 034,385
908,257

| 1,091 | 1,060 |
| :---: | :---: |
| 747,349 | 619,885 |
| 1,232,021 | 1,002,134 |
| $(83,280)$ | (80, 026 |
| 27,146 | 26,016 |
| $(45,399)$ | $(36,873)$ |
| 1,878,928 | 1,532,196 |
| \$ 2,913,313 | \$ 2,440,453 |

(A) Restated for change in lease accounting, the consolidation of RL Media and certain other reclassifications.

POLO RALPH LAUREN CORPORATION AND SUBSIDIARIES NET REVENUES AND INCOME FROM OPERATIONS
(IN THOUSANDS)
(UNAUDITED)
The net revenues and income from operations for the periods ended October 1, 2005 and October 2, 2004 for each segment were as follows:

|  | THREE MONTHS ENDED |  |  |  | SIX MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { October 1, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { October 2, } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \text { October 1, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { October } 2, \\ 2004 \end{gathered}$ |  |
|  |  |  | ( AS | ESTATED <br> NOTE A) |  |  |  | RESTATED <br> NOTE A) |
| Net revenues: |  |  |  |  |  |  |  |  |
| Wholesale | \$ | 577,561 | \$ | 502,563 | \$ | 914,760 | \$ | 741,587 |
| Retail |  | 387,187 |  | 330, 912 |  | 744,591 |  | 640,952 |
| Licensing |  | 62,636 |  | 62,139 |  | 119,975 |  | 119, 081 |
|  |  | 027,384 | \$ | 895,614 |  | 779,326 |  | 501,620 |
| Income (Loss) from operations: |  |  |  |  |  |  |  |  |
| Wholesale | \$ | 143,119 | \$ | 99,874 | \$ | 189,388 | \$ | 97,241 |
| Retail |  | 39,341 |  | 19,251 |  | 74,991 |  | 43,695 |
| Licensing |  | 40,255 |  | 42,637 |  | 75,467 |  | 74,484 |
| Corporate |  | $(45,732)$ |  | $(38,596)$ |  | $(82,642)$ |  | $(71,769)$ |
|  | \$ | 176,983 | \$ | 123,166 | \$ | 257,204 | \$ | 143,651 |
| Less: Unallocated Restructuring Charges |  | -- |  | (897) |  | -- |  | $(1,628)$ |
|  | \$ | 176,983 | \$ | 122,269 | \$ | 257,204 | \$ | 142,023 |

(A) Restated for change in lease accounting and the consolidation of RL Media.

